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From: Kelli Eddy
Head of ING Retail Life Underwriting

Enhanced submissions via ING Term eSubmit and iPipeline iGo Introducing Paramed Functionality

Starting May 28, the ING Life Companies will offer the ability to request paramedical exams through our **strategic preferred vendor APPS** or approved vendor Hooper Holmes.

It's another improvement on our already-simple application submission process. Here is what the screen will look like when you request a paramed exam:

The screenshot shows a web form titled "Paramedical Exam Order". It includes the following fields and options:

- Question: "Would you like to electronically request a paramedical exam?" with radio buttons for "Yes" (selected) and "No".
- Dropdown menu: "Please select your desired paramedical vendor:" with a dropdown arrow.
- Dropdown menu: "Please indicate where your client would like to be seen:" with options "APPS" and "Hooper Holmes".
- Text input: "Street Address".
- Text input: "City".
- Text input: "State" with a dropdown arrow.
- Text input: "Zip Code".
- Text input: "Phone" with a format "() - -".
- Buttons: "Back" and "Next".

Whether you're using iPipeline iGo or the free ING Term eSubmit process (via www.inglifeinsurance.com), once you enter the necessary applicant information, you'll get the term insurance application and any other forms needed to submit your business, along with the new paramed exam option.

Then just add your electronic signature and electronically submit to the ING Service Center. Simple. Adding the electronic signature prompts the paramed request to go directly to the approved vendor of your choice – saving you the time and effort of separately accessing the vendor site.

If you have any questions about submitting New Business, contact the ING Service Center at 877-882-5050, Option 3.

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