



Flight path to preferred

Our selection of underwriting programs makes it easier for your producers to get the best possible rating and price for their clients. For example: with our [aviation program](#), pilots can qualify for a Preferred rating. Take a look:

Aviation case study

- Face amount: \$5,000,000, Male, age 40, Tobacco
- Height: 6' 1"
- Weight: 205 pounds
- BP: 110/74
- BCP: cholesterol 240 and CHOL/HDL ratio 4.6 without treatment; all other Nationwide lab tests are within normal limits
- EKG: normal

Medical history: unremarkable

MVR: no violations

Aviation activity:

- Earned private pilot license in 2000
- Flies single-engine plane for pleasure and occasionally for business meetings
- Has 500 solo hours and flies 100 hours a year, on average
- No history of any accidents or groundings

For a case like this, Nationwide's experienced underwriters and innovative programs set us apart. [Learn what Nationwide's underwriting decision was.](#)



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Life Sales*

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Submit a trial today:

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